

### Who We Are

We're a regional co-op of Feeding America. That means we exist for two main reasons. First, to provide access to a wider variety of affordable produce and dry goods to food banks in the Northeast and Mid-Atlantic. And second, to support the hardworking farmers and food distributors in our region by absorbing and redistributing their surplus items.

Member **Food Banks Across** 

**States** 



# Reducing Waste

#### with Agriculture & Beyond

We connect farmers and food vendors with markets for surplus and #2 loads of any size, helping their bottom line while ensuring perfectly safe, nutritious food doesn't end up in landfills.







#### **Increasing** Access

#### for the Charitable **Food Network**

We can offer a greater variety of nutritional options and customizations to food banks and their communities, at quantities and prices they can manage.



### **OVER** 1 million LBS MOVED PER WEEK

Our location and facilities afford us the ability to bring in a high volume and variety of product, while maintaining a stable cold chain throughout the shipping and receiving process.

### **OVER** 150 **UNIQUE ITEMS**

We source items like imported fruits, seasonal vegetables, culturally preferred items, and staple crops so food banks can give their communities access to a wider range of fresh, healthy foods.

## 100 **INDUSTRY RELATIONSHIPS**

**OVER** 

We leverage our vast network of farmers, importers, packers, wholesalers, retailers, and shippers to source more product and redistribute it more efficiently, reducing waste and increasing access.

### Variety, Choice, & Flexibility for Food Banks

The MARC is a true mixing center with curated services and products for every type of food bank. Our offerings allow you to order the items you want in quantities you actually need, including:

Bulk Produce Grocery Items & Dry Goods Mixed Produce Boxes
Mixed Pallets



## We find the products you need.

We're here to help you round out your produce and dry goods departments. Especially the hard-to-find stuff, like fresh fruits and culturally preferred options.



## You decide what you want and how much.

It's as easy as browsing our website and adding items to your cart. Don't want an entire pallet of pineapple? We allow you to order just as much as you need. From bulk to mixed pallets, customization is key.



## We keep deliveries running smoothly.

When you place an order, we'll handle all the logistics. We partner with local and regional carriers to get orders delivered in a timely, affordable manner, to you or direct to agency partners.

## Benefits for Vendors Beyond Helping to End Hunger

If you're a farmer, wholesaler, or importer with extra food, we'll pick it up and get it to where it's needed most. Local food banks always get first right of refusal. But when your surplus is too big for them to manage, we're the easy way to get it to folks in need.

- We'll take it all, every time. We can source and move product by the truckload.
- No repacking necessary. We can absorb all different types of packaging and repack to meet the food banks' needs.
- Receive a return on surplus products.
- Get help to move #2 grade products.
- Avoid dumping costs.
- Take advantage of federal tax benefits.
- Fast and reliable transportation response.

#### The MARC team has a lot of expertise.

We rely on the MARC not just for produce, but also for guidance in terms of the produce market and trucking market. I constantly find myself referring to them for what works, and I think the MARC really is a model that the entire network should adopt."

- Max Hoffman, City Harvest







